

COMPANY PROFILE



**Airsealand
Logistics**

Delivering values!



A member of





WHO WE ARE?

Airsealand Logistics (ASL) is a dynamic performance-driven company providing skilled services in the fields of logistics, shipping, customs clearing, port handling, freight forwarding, transportation, supplier sourcing, door-to-door delivery, consulting, packing, moving, and storage. We deliver a positive value to our customer and provide full range of services while still giving our clients personalized attention. Its proactive and innovative approach has helped to deliver tailored logistics, and shipping solutions to major clients in the commercial, project, manufacturing and other sectors in conventional locations and even the most distant and challenging areas.



HOW WE WORK?

ASL's reputation has been built on performance. Its core business is at the extreme limits of the industry's capabilities where finding solutions requires an openmindedness, a resolve and a determination that is not found in larger or more rigid logistics and shipping businesses. The company culture is supported by track record in listening to and investing in innovative client solutions. ASL seeks deep long-term relationships with its clients and core supplier partners, and it is through this approach that the company can achieve the level of understanding, openness and collaboration necessary to develop the right solutions to the most challenging issues.



OUR MISSION

To deliver exceptional value to our clients by providing end-to-end logistics solutions and setting the standard for professionalism in the services we provide.

OUR VISION

To be customers first choice by providing customers total logistics solutions through innovative and reliable services.

CORE VALUES

- Customer Satisfaction
- Trust and Openness
- Mutual Respect
- Excellence
- Teamwork
- Creativity
- Accountability

THE MANAGEMENT

ASL is passionate about remaining an independent and privately-owned company. Starting from its foundation the shareholders have always been directly and actively involved in the management and direction of the company. It is in this approach to its business that ASL can demonstrate its commitment to ownership of everything that it does.

ASL's success is driven from being a company with a flat organizational structure and significant senior management autonomy. ASL promotes the development of in-house resources and expertise.

Together these organizational strengths enable to ASL to respond quickly and comprehensively to business opportunities and challenges, and foster an atmosphere of innovation and enterprise.

THE TEAM



DAWIT BERTHANE

General Manager

MA in Logistics & Supply Chain Management
CIPS Certified in Advanced Procurement & Supply
FIATA Diploma
Certified Customs Clearing Agent
16 Years Experience in Logistics & Supply Chain



ESAYAS EYOB

Deputy General Manager

MA in Project Management
CIPS Certified in Advanced Procurement & Supply
Certified Customs Clearing Agent
14 Years Experience in Logistics & Supply Chain



SAMUEL GIRMA

Operation Manager

MA in Logistics & Supply Chain Management
CIPS Certified in Advanced Procurement & Supply
Certified Customs Clearing Agent
12 Years Experience in Logistics & Supply Chain



OUR SERVICES

- Customs Clearing
- Freight Forwarding
- Port Handling
- Transportation
- Packing, Moving, & Warehousing
- Consultancy
- Door-to Door Delivery

SPECIAL SERVICES

- Supplier Sourcing
- E-Trade and Documentation
- Procurement Service
- Project Logistics
- Convoy Management & escort
- Heavy Lift
- Import Follow-up Database
- AEO Accreditation Support Service

VALUE ADDED (FREE) SERVICES



BANK

Application for Sales Contract Agreement

Application for Bank Permit For Export of Goods

Application for Supplier's Credit Approval

Application for Foreign Currency Approval

Application for Bank Import Permit

Application for Bank Guarantee

INSURANCE

Application for Marine Cargo Insurance

Application for Customs Bond

ETHIOPIAN COMMUNICATION AUTHORITY (TELE)

Application Form for Export/Re-Export Permit

Application Form for Duty Free Permit

Application Form for Pre-Import Permit

Application Form for Import Release Permit

INFORMATION NETWORK SECURITY AGENCY (INSA)

Application Form for Export/Re-Export Permit

Application Form for Pre-Import Permit

Application Form for Import Release Permit

AIR FREIGHT



Timing is everything where time is essence for certain shipments, airfreight is the natural choice. We understand why valuable time must not be lost. Our highly skilled employees care about your merchandise as much as you do, processing and overseeing each detail of every stage, so your merchandise arrives safely and as quickly as possible. That includes processing all the administration work, handling and documentation before and after the flight in accordance with the IATA / ICAO regulations. We know that customer success and satisfaction stem not only from our solutions, but also from our staff. Our commercial service team includes international business experts who have in depth knowledge of global trade as well as our solutions. They are highly trained and experienced in industry standard methodologies.

SEA FREIGHT



Sea freight is an eminent feature among the services offered by ASL. Our network of agents and logistics partners worldwide enable our clients to benefit from a package tailored to their individual needs and time requirements.



LAND TRANSPORTATION



We have trailer availability for land bound cargo all the way to your side. This way we are able to update you on the exact position and expected time of arrival of your cargo at your go down for your forward planning.



OUR MAJOR CLIENTS



LEHUI

MEDABTM
PHARMACEUTICAL & MEDICAL EQUIPMENT



African
Bamboo



AIRSEALAND LOGISTICS PLC

Bole, Next to Yod Abyssinia Traditional Restaurant
Addis Ababa, Ethiopia

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